

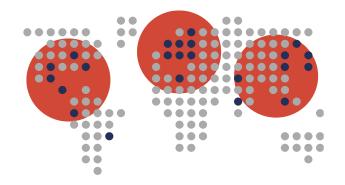
## Questel

Questel Group, March 2020

## Intellectual Property + Innovation Software & Services

# Questel

Delivering intellectual property solutions across the innovation lifecycle



"Our mission is to allow innovation to be developed in an efficient, secured and sustainable way. The efforts of innovators must be rewarded!"

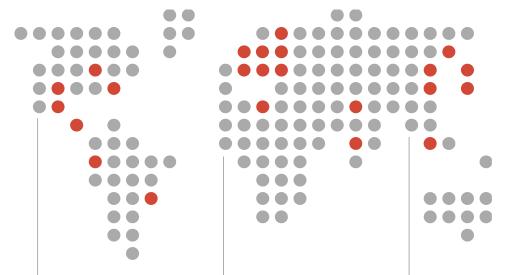
Charles Besson, CEO



††† 900

1M users, 30 countries,6K clients, Since 1978.

## 28 Offices



## **Americas**

Alexandria VA
Fort Gratiot MI
Provo UT
Guadalajara MX
Medellín CO
São Paulo BR
Arequipa PE

## **EMEA**

Paris FR
Grenoble FR
Montpellier FR
Nice FR
Munich DE
Starnberg DE
Carpuso IT
Tunis TU

## **APAC**

Tokyo JP
Yokohama JP
Shanghai CN
Tianjin CN
Taipei TW
Dehli IN
Singapore SG
Seoul KR

#### 3 Shareholders



## For 50 years

1970 Foundation
 2001 Spin-off France Telecom
 2007 LBO 1 (Syntegra Capital)
 2015 LBO 2 (Raise, Capzanine)
 2018 LBO 3 (IK Partners, Raise)



## **Intellectual Property Software**

**Business** Intelligence



## **Orbit Intelligence**

Powerful patent searching and analysis





#### **Orbit Asset**

A comprehensive business minded **Docketing System** 



## **Orbit Capture**

The essential Monitoring Workflow to stay in control of your IP portfolio



#### **Orbit Blockchain**

Blockchain-based IP protection



#### **Orbit Intellixir**

**Orbit Express** 

Analysis from any scientific sources

Easy patent searching and collaboration



#### **Orbit Biosequence**

DNA and amino acid Searching & Analysis



#### **Orbit Chemistry**

Small molecules Searching & Analysis



#### **Orbit Trademark**

Trademark searching, watching and analysis

**IP & NPL Data** 

#### **Up-to-date and normalized data**

120M Patents, 110 patent-issuing authorities Worldwide litigation and opposition, data licenses and standards 500+ data sources: Patents, Trademarks, Sciences & Business data





Content as a service



## **Intellectual Property Services**

## **Entire IP Process Support**

## Priority Filing



#### **Prior art searches**

Patentability, FTO, Invalidity and Trademark



## **Drafting**

Patent application drafting



### **Prosecution support**

Docketing, Office Action response shells and IDS

## International Filing



## **International Filing**

International filings and European validation



#### **Translation**

Centralized patent translation services

**Maintenance** 



#### **Annuities and Renewals**

Maintenance fee management

## **Operational Excellence**



### **Paralegal Services**

End-to-end IP admin and team organization support



#### **IP Recordals**

Transfer and change of IP Rights



### **Cost Management**

Auditing, Benchmarking, Pruning and Forecasting



## Consulting

Landscape, Valuation, Licensing, Due Diligence



#### E-learning

Online intellectual property training videos



## **Innovation**

## Software

**Business Intelligence** 



#### **Orbit Innovation**

Business-oriented dashboards for innovators

**Process Management** 



#### **Orbit Idea**

Collaborative idea generation



## **Orbit Partnering**

Start-ups relationships and Open innovation management

## Services



### Consulting

- ✓ Market trends,
- ✓ Competitive intelligence,
- ✓ Startups sourcing and deep dive analysis,
- ✓ Technology and competency mapping,
- ✓ Technology and partners scouting,
- ✓ lideation and white space.



## **Operational services**

Connect with your next partners and Start-ups. Interview key opinion leaders. Scout technologies.



## E-learning

Online intellectual property training videos

Patents, Science & Business Data

#### 500 data sources

Connecting 500M+ data dots
Universities, Experts and Key Opinion Leaders
Global Start-ups & Innovative companies database



Content as a service



## **Clients**











**AIRBUS** 





















## **Values**

## **Courtesy**

As the 1<sup>st</sup> step toward respect
"Speak to everyone in

the same way. And listen..."

## **Honesty**

With coworkers, partners and customers of course, but first with ourselves "Know Thyself"

## Courage

To try, to fail, and to try again.

"The journey, rather than the success"

"At Questel, management embraces collaborative leadership to support and facilitate employee initiative and autonomy." Charles Besson, CEO

