



# *Questel*

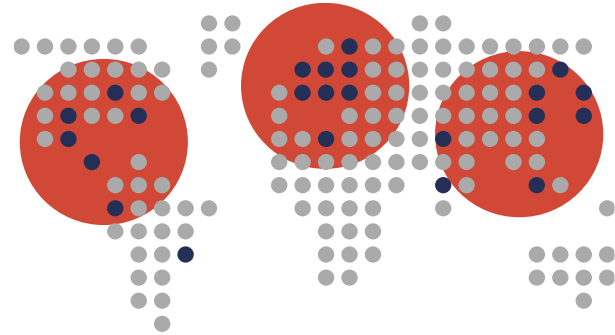
Questel Group, March 2020

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## **Intellectual Property + Innovation Software & Services**

# Questel

Delivering  
intellectual property  
solutions across the  
innovation lifecycle



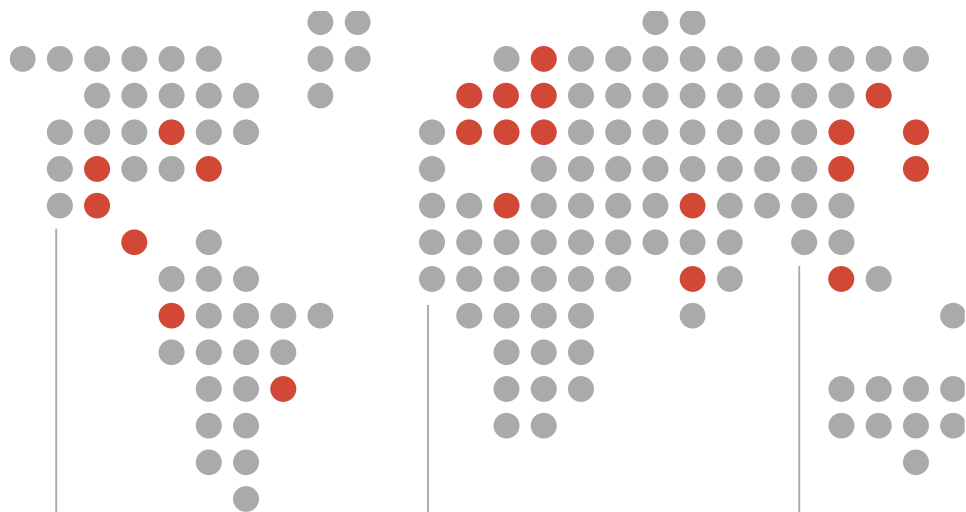
 **900**

**1M** users, **30** countries,  
**6K** clients, Since **1978**.

“Our mission is to **allow innovation to be developed in an efficient, secured and sustainable way**. The efforts of innovators must be rewarded!”

Charles Besson, CEO

## 28 Offices



### Americas

Alexandria VA  
Fort Gratiot MI  
Provo UT  
Guadalajara MX  
Medellín CO  
São Paulo BR  
Arequipa PE

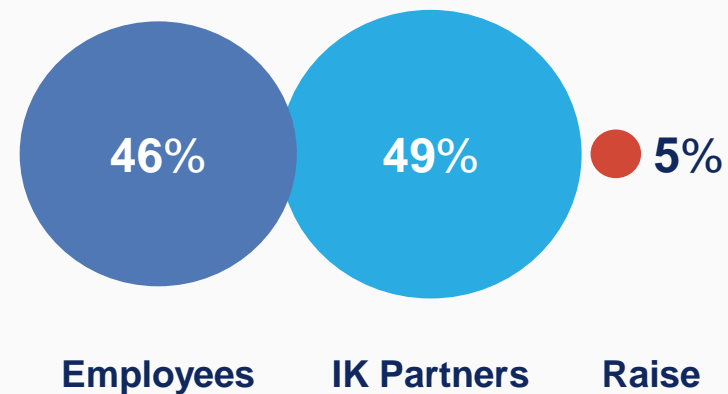
### EMEA

Paris FR  
Grenoble FR  
Montpellier FR  
Nice FR  
Munich DE  
Starnberg DE  
Carpuso IT  
Tunis TU

### APAC

Tokyo JP  
Yokohama JP  
Shanghai CN  
Tianjin CN  
Taipei TW  
Dehli IN  
Singapore SG  
Seoul KR

## 3 Shareholders



## For 50 years

- 1970 **Foundation**
- 2001 **Spin-off** France Telecom
- 2007 **LBO 1** (Syntegra Capital)
- 2015 **LBO 2** (Raise, Capzanine)
- 2018 **LBO 3** (IK Partners, Raise)

# Intellectual Property Software

## IP Business Intelligence



### Orbit Intelligence

Powerful patent searching and analysis



### Orbit Express

Easy patent searching and collaboration



### Orbit Intellixir

Analysis from any scientific sources



### Orbit Biosequence

DNA and amino acid Searching & Analysis



### Orbit Chemistry

Small molecules Searching & Analysis



### Orbit Trademark

Trademark searching, watching and analysis

## Intellectual Asset Management



### Orbit Asset

A comprehensive business minded Docketing System



### Orbit Capture

The essential Monitoring Workflow to stay in control of your IP portfolio



### Orbit Blockchain

Blockchain-based IP protection

## IP & NPL Data

### Up-to-date and normalized data

120M Patents, 110 patent-issuing authorities

Worldwide litigation and opposition, data licenses and standards

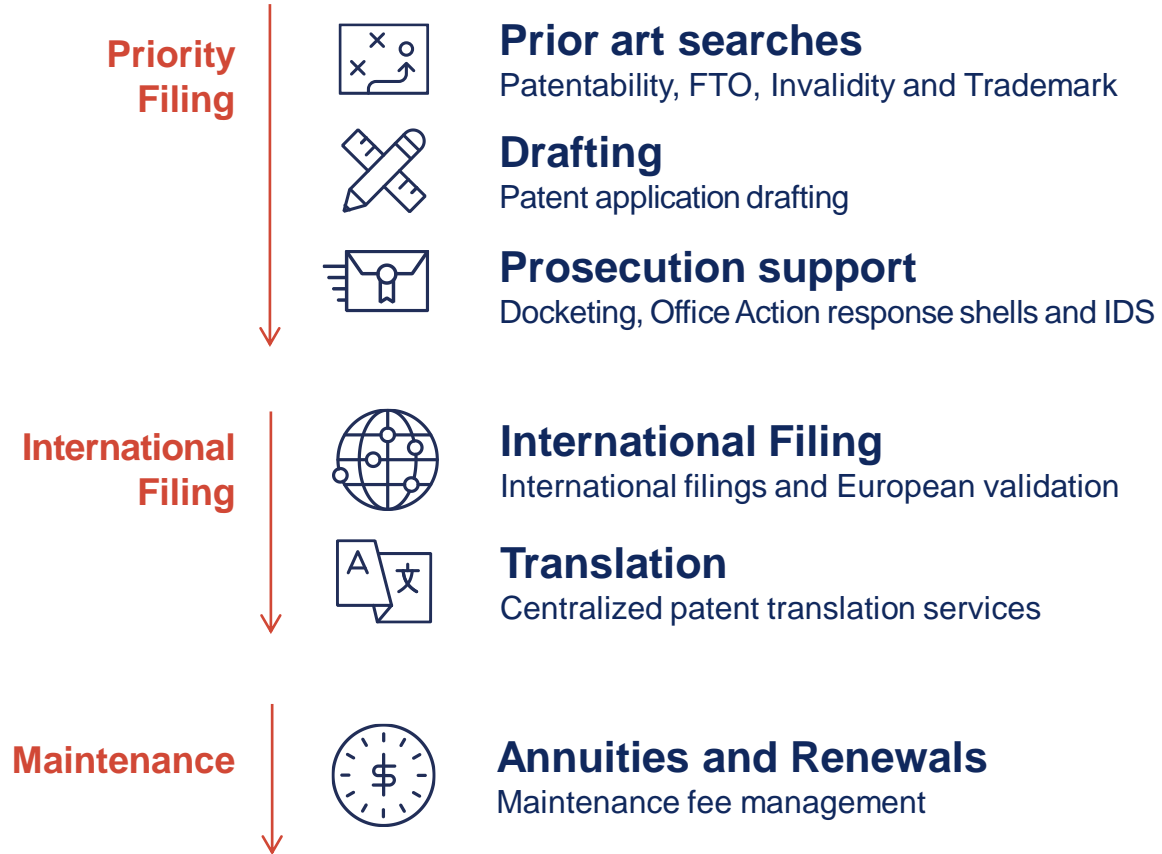
500+ data sources : Patents, Trademarks, Sciences & Business data

Content as  
a service



# Intellectual Property Services

## Entire IP Process Support



## Operational Excellence



# Innovation

## Software

### Business Intelligence



#### Orbit Innovation

Business-oriented dashboards for innovators

### Process Management



#### Orbit Idea

Collaborative idea generation



#### Orbit Partnering

Start-ups relationships and Open innovation management

## Services



### Consulting

- ✓ Market trends,
- ✓ Competitive intelligence,
- ✓ Startups sourcing and deep dive analysis,
- ✓ Technology and competency mapping,
- ✓ Technology and partners scouting,
- ✓ Ideation and white space.



### Operational services

Connect with your next partners and Start-ups. Interview key opinion leaders. Scout technologies.



### E-learning

Online intellectual property training videos

**Patents, Science  
& Business Data**

#### 500 data sources

Connecting 500M+ data dots  
Universities, Experts and Key Opinion Leaders  
Global Start-ups & Innovative companies database

Content as  
a service



# Clients



# Values

## Courtesy

As the 1<sup>st</sup> step toward respect

“Speak to everyone in the same way. And listen...”

## Honesty

With coworkers, partners and customers of course, but first with ourselves

“Know Thyself”

## Courage

To try, to fail, and to try again.

“The journey, rather than the success”